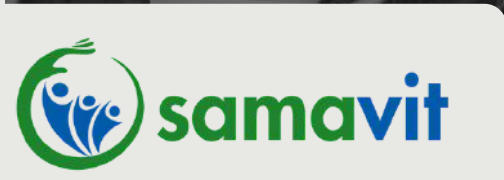
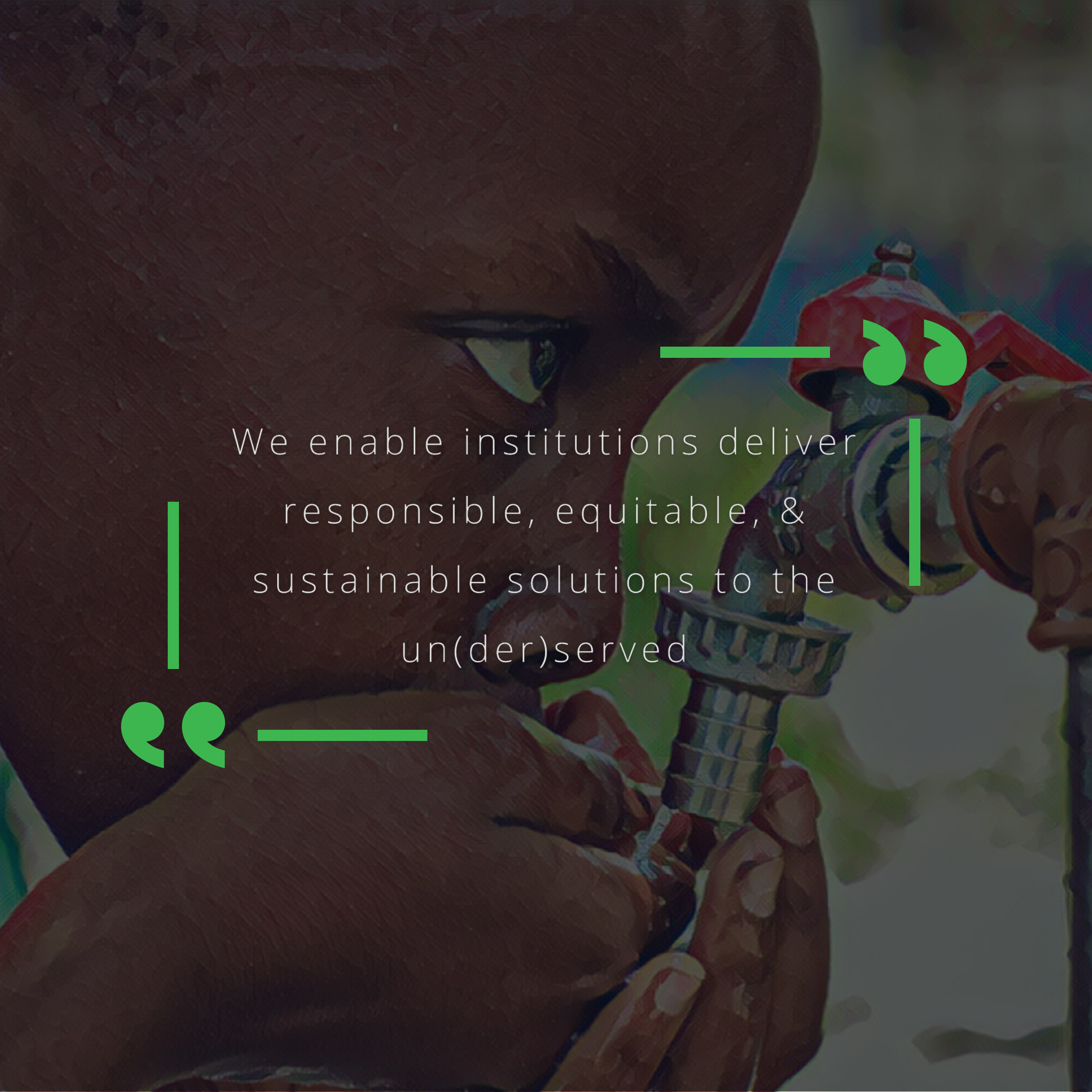




Innovation.
Inclusion.
Impact.





We enable institutions deliver
responsible, equitable, &
sustainable solutions to the
un(der)served



'Samavit' is a Hindi word that means Inclusion. We are an innovative design, research, and consulting company established in 2017. We provide market-based solutions for sustainable growth using innovative, inclusive and impact-driven strategies. The team members of Samavit have provided research, training, and consulting services to more than 30 stakeholders in Asian countries.

 Nepal

 India

 Philippines

 Indonesia



AN OVERVIEW OF WASH

SERVICES WE OFFER



Financial Inclusion



Agriculture & Livelihoods



MSME



Clean Energy & Climate Change



WASH & Public Health

SECTORS WE WORK IN

KEY PROJECTS

The team members at Samavit have completed numerous projects in the sectors mentioned earlier. Some of our recent key projects have been underlined below:

Innovative Solutions



Research-led design of new financial solutions for meeting varied needs of low-income HH. Such as for education, housing, micro - enterprise, renewable energy, and agriculture purpose



Developed new or (re)engineered existing channels (physical, digital, phygital) for the delivery of basic public health services, rental based farm machineries as well as for financial services (savings, loan)



Prepared mobile app as a platform for delivery of financial literacy modules and measurement of KAB (knowledge, attitude, and behaviour) of microfinance clients towards financial services (savings, loan, insurance, pension)



Supported financial institutions in pilot testing and roll-out of new financial products

Institutional Development



Conducted due diligence of NGOs, FPOs and supported them in strengthening their governance, management (strategy, HR, accounts, fund raising, compliance) functions



Strengthened governance and management functions (HR, internal audit, risk, operations) of MFIs



Conducted strategic planning workshop with a corporate BC and helped in preparation of 1-2 years of strategic plan



Designed and delivered training modules for the staff of NGOs related to their governance and management, as well as of MFIs in the areas of promotion and management of financial products and processes

Market Intelligence



Conducted a research study (including literature review and key informant interviews) to assess the demand for pit emptying services in Muzaffarpur, Bihar



Conducted a study to understand the demand (households) and supply ecosystem (pit emptiers, plumbers, etc.) of water, SLWM, and FSM related services.



Provided market intelligence for identifying NBFC and MFI that can be interested in financing rural entrepreneurs for buying rooftop solar solutions and consumers for DRE products



Provided market insights to impact investors globally on investment opportunities in WASH sector by developing a WASH handbook which contains overview of WASH economy, value chain analysis, financing structures, business models of WASH SMEs, etc.



Designed a demand generation handbook for solar mini-grid stakeholders in India

Client Empowerment



Conducted need assessment, designed training module on bookkeeping, compliance & entrepreneurship for village level entrepreneurs



Designed and delivered digital financial literacy modules to microfinance clients

Impact Measurement



Conducted impact evaluation study of a credit program designed for weekly market vendors, and provided recommendations based on research insights

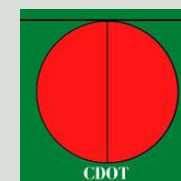


Conducted mid-term review and sustainability assessment of FINISH Mondial program designed to strengthen market-based WASH ecosystem in India

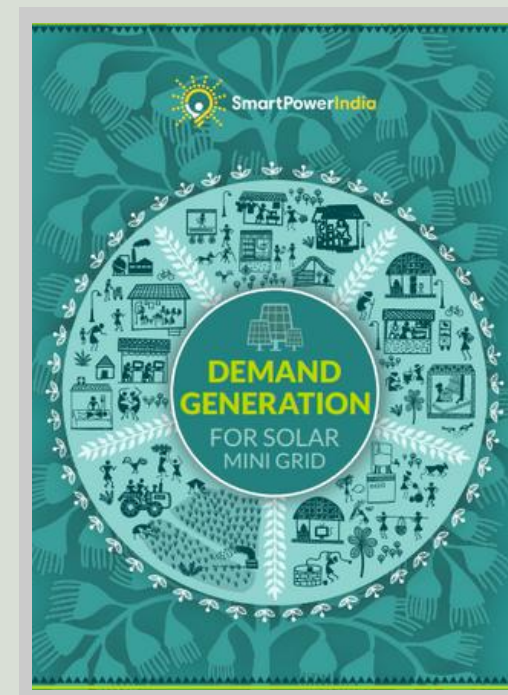
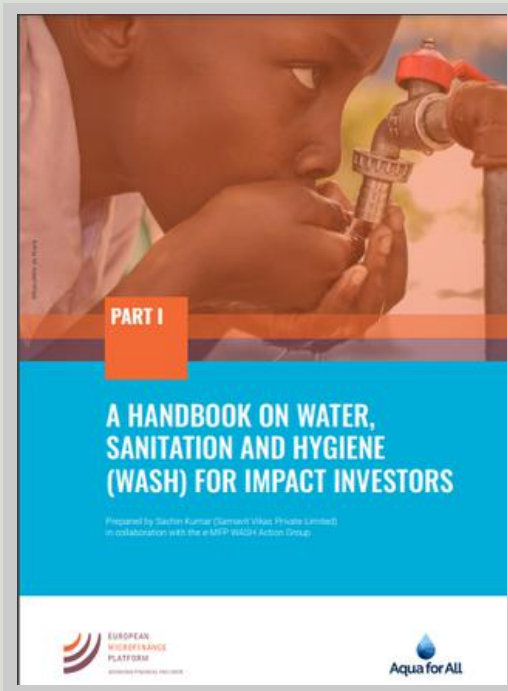
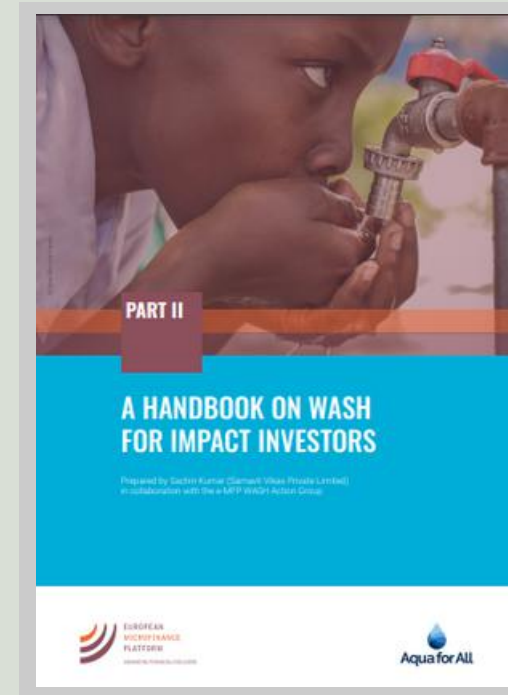
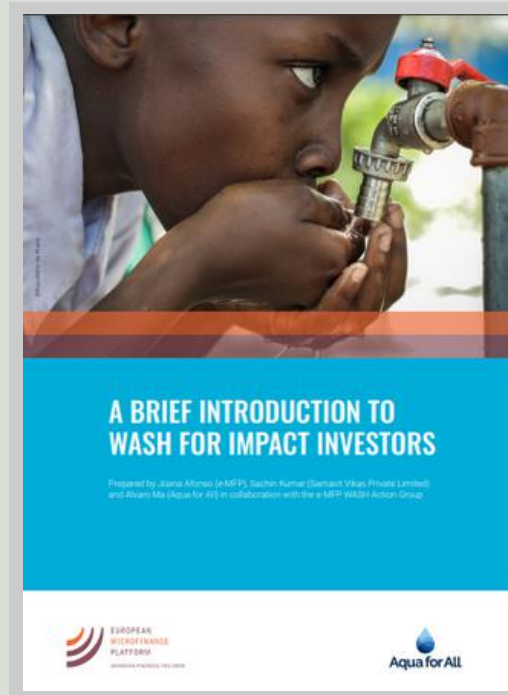


Conducted baseline study on scaling Water Credit for safe water access and the dignity of a toilet among low income households of India

OUR PARTNERS



OUR PUBLICATIONS

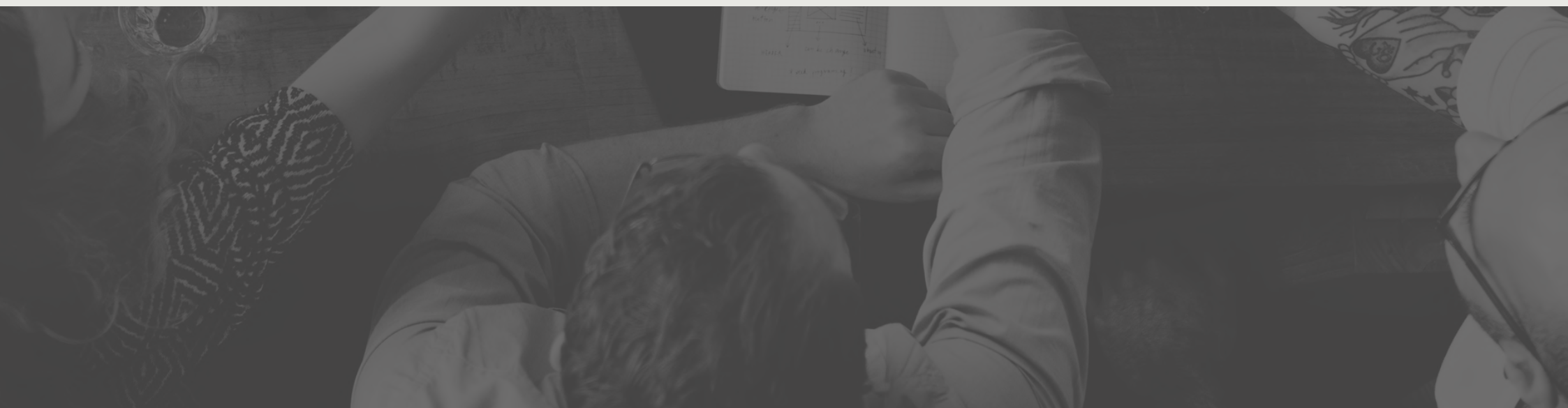


Click on the images to open



OUR TEAM

We have a diverse team of 9 professionals with 40+ years of cumulative business experience, and an empaneled pool of consultants experienced in the fields of Financial Inclusion, WASH, Clean Energy, Agriculture, Climate Change, MSMEs, Education, Public Health, and Affordable Housing.





ANNEXURES



OUR APPROACH TO INNOVATIVE SOLUTIONS DEVELOPMENT

We follow a bottoms-up approach in developing inclusive, innovative, and impactful solutions



Listen to clients



Understand the problem



Develop Solutions



Test Feasibility



Prototype Testing



Client Feedback



Mutual Discussion



Shortlisting Solutions



Pilot Test Planning



Roll-out (Go/No-go)



Launch Pilot



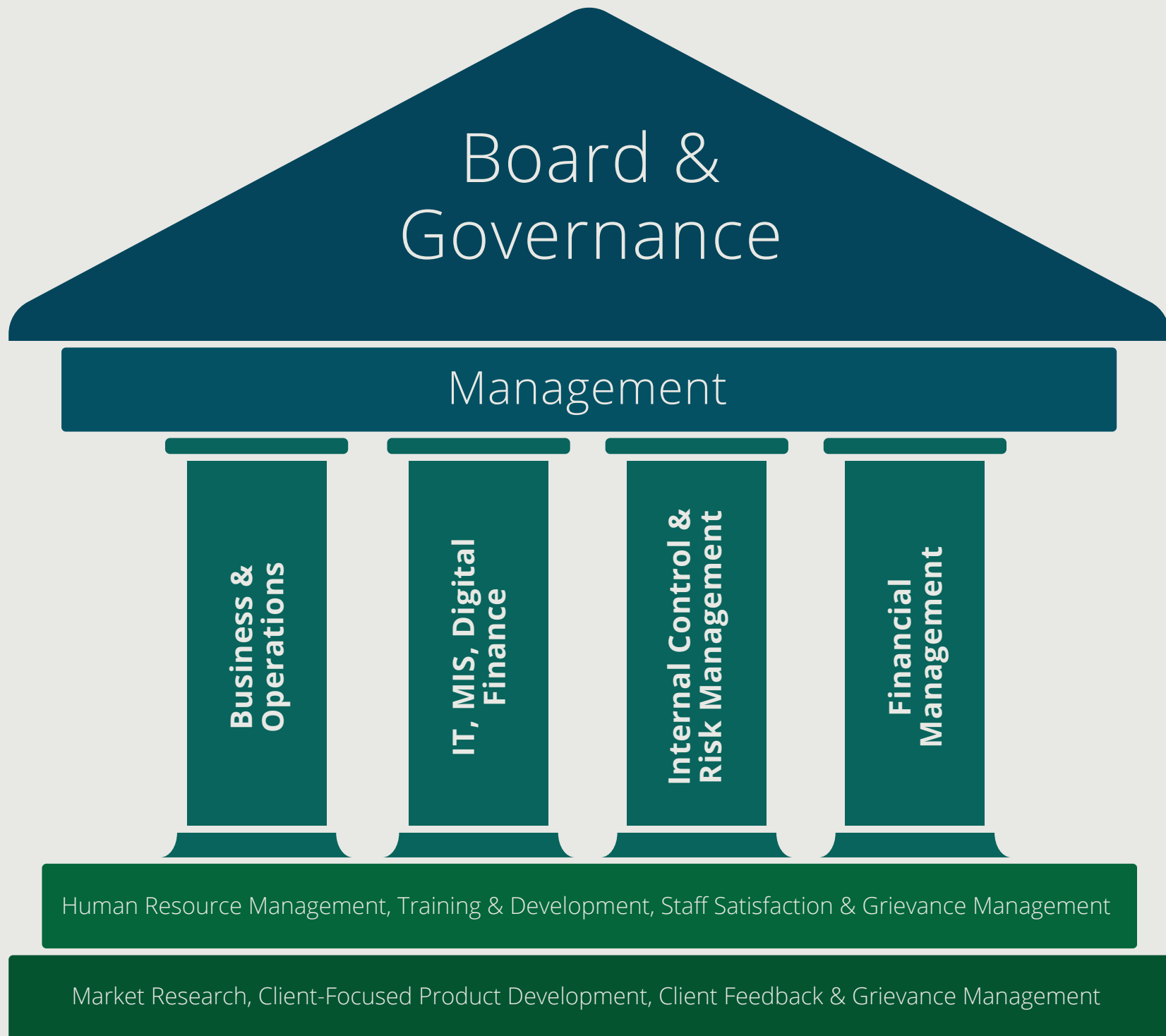
End-user feedback



Monitoring & Evaluation

OUR APPROACH TO INSTITUTIONAL DEVELOPMENT

We follow an inclusive and participatory approach wherein we involve all key stakeholders and put value on their inputs





Innovation • Inclusion • Impact

www.samavit.in